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PRESS RELEASE

Colas reinforces its targeted corporate-school relations with new partnerships

For many years now, the Colas Group has fostered a dynamic corporate-school relations policy designed to help bridge the gap between schools and businesses, to highlight the public works industry and to facilitate recruitment of graduates. By targeting specific Engineering, Technical and Trade schools, Colas is optimizing the quality of its recruitment process, leveraging new opportunities to meet with students and offer internships, still the best way to join the Group.

During the last quarter of 2012, Colas signed a series of 3-year partnerships with three schools:

- **Mines Douai Engineering School**, where the class of 2015 chose Hervé Le Bouc, Chairman and CEO of Colas as their sponsor,
- **ESTP Public Works Engineering School**,
- **HEI Engineering School**.

In 2013, the drive is continuing at the same pace, with two new partnerships in January:

- **Mines d'Alès Engineering School**,
- **INSA Lyon Engineering School**.

The partnerships include visits to jobsites, technical conferences and breakfast meetings on different themes inherent to Colas' lines of business. The Group will also participate in company forums and human resources events, including workshops (e.g., how to write a good resumé) as well as teaching (classes, research, etc.).

Every year, cultural and sporting events are organized, e.g., a video clip competition called "The Intern", Colas Challenge games, Colas Cup rugby tournaments in Paris, Lyon, etc.

In 2012, Colas recruited 480 executives and engineers in France, 270 of whom had just graduated from school. Nearly 80% of these newcomers had been interns in the Group.

The Colas Group (www.colas.com)

The Colas Group is a leader in the construction and maintenance of transport infrastructure. With 66,000 employees throughout 800 works centers and 1,400 materials production sites (aggregates, emulsion, asphalt, bitumen) in nearly 50 countries on five continents, the Group performs some 110,000 projects each year.

In 2011, Colas posted 12.4 billion euros of consolidated revenue (42% outside of France). The Group share of net profit amounted to 336 million euros.

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